

OHIO VALLEY GOODWILL 2022 ANNUAL REPORT



SERVICES PROVIDED DURING 2021

Center for Advocacy, Recreation & Education....	49
Dormitory.....	52
HUD Rapid Re-Housing I and II (combined).....	88
Job Coaching - Woodlawn.....	564
Ohio HVRP.....	371
Placement Assistance Center	478
Placement Services - Woodlawn	378
Sheltered Employment.....	458
Skills Training.....	31
Summer Youth Program	35
Temporary Employment Services.....	11
Work Adjustment Services	491
Work Evaluation - Woodlawn	42
Total Services	3,048
Total Clients Placed Into Competitive Employment	920
*Total Clients Served	2,879
Average Number of Employees/Day	651

** Some clients received more than one service. Also please note that Transportation and Medical (Nursing) services are excluded above which would total 36,816 trips and 5,200 units of service respectively.*

RECYCLING NUMBERS

Textiles	12,213,243
Hard Goods	35,578,441
Cardboard.....	35,750
Metal.....	228,000
Office Paper	36,220
E-Waste	45,590
Total Product Recycled.....	48,137,244



*The **mission** of Ohio Valley Goodwill Industries is to provide rehabilitation services to persons of working age who are physically, mentally, psychologically or socially disabled and vocationally limited for the purpose of maximizing their vocational independence.*

community impact

ECONOMIC NUMBERS

Total Wages Paid by Goodwill	\$19,566,471
Total Wages Earned by Placed Clients	\$17,421,414
Total Taxes Paid by Employees, Goodwill and Outside Employees	\$9,246,971
Other Expenses (Goodwill Only)	\$12,883,329
Governmental Assistance Saved.....	\$4,393,920
Economic Impact (Total of Above Figures).....	\$ 63,512,105
Total Rehabilitation Service Fees.....	\$6,938,462
Ratio of Community Impact/Service Fees	\$9.15:\$1.00

INDIVIDUAL NUMBERS

Clients.....	2,879
Employees.....	1,206
Donors.....	802,057
Store Customers	1,033,078
Volunteers.....	53
Businesses Involved with Goodwill.....	56
Total Individuals and Business affected by Goodwill.....	1,839,329

BOARD OF DIRECTORS

Bill Courtney, Chairman
Clark Dietrich

Kendra Bach, Vice Chair
Wells Fargo Bank, N.A.

Douglas D. Thomson, Secretary
Frost Brown Todd LLC

Keith Cheesman, Treasurer

Sue Bureson, Service Guild President

Unique Kizer
Arthur J. Gallagher

Shane Satterfield
Blueridge Vista Behavioral Hospital

Zach Horn
Foster and Motley

Jennifer Smith
Clark Dietrich

Joe Walter
iHeartMEDIA

Charles C. Wright
Wright Brothers

EXECUTIVE STAFF

Joseph S. Byrum
President and Chief Executive Officer

Mark Hiemstra
Chief Operating Officer

Mike Speed
Chief Financial Officer

Jeff Eastham
Vice President of Contributed Goods

Michael Flannery
Public Information Officer

Sharon Hannon
Marketing Director

Keith Koerner
Director, Facilities and Security

Steve Koons
Vice President, Rehabilitation Services



PROFESSIONAL AFFILIATIONS

- ACCSES
- Cincinnati USA Regional Chamber
- Ohio Association of County Boards of Developmental Disabilities Services
- Ohio Association of Goodwill Industries
- Society of Human Resources Management
- SourceAmerica
- Southwest Ohio Employment Collaborative



financial statistics

FUNDS WERE RECEIVED FROM

Store Sales & Salvage	\$27,845,500
Industrial Contracts	\$4,705,559
Rehabilitation Services/Grants	\$6,937,263
Contributions & United Way	\$615,075
Other Revenue	\$3,149,087
Total Funds Received	\$43,252,484

FUNDS WERE USED FOR

Salaries, Wages, Employee Benefits & Payroll Taxes	\$23,555,795
Operating Expenses	\$8,981,441
Debt Repayment	\$0
Depreciation Expenses	\$1,869,240
Increase in General Fund	\$8,846,008
Total Funds Used	\$43,252,484

FINANCIAL CONDITION

Assets:	
Cash & Investments	\$48,811,319
Accounts Receivable	\$1,297,332
Inventory	\$7,397,029
Prepaid Expenses	\$270,213
Land, Building & Equipment (Net)	\$20,202,147
Total Assets	\$77,978,040

LIABILITIES & NET WORTH

Accounts Payable	\$88,057
Accrued Depreciation & Taxes	\$3,528,953
Deferred Revenue	\$67,856
Notes Payable	\$0
Other Liabilities	\$0
Total Liabilities	\$3,684,866
Net Worth	\$74,293,174
Total Liabilities & Net Worth	\$77,978,040

PERCENT OF PROGRAMMATIC EXPENSES/REVENUE RATIOS

Program Expenses	\$28,785,573	72.0 Percent of Operating Revenues
Management & General Expenses	\$5,099,517	12.8 Percent of Operating Revenues
Fundraising Expenses	\$327,257	0.8 Percent of Operating Revenues
Totals	\$34,212,347	85.6 Percent of Operating Revenues

An Equal Opportunity Employer and Services Provider
Accredited by: The Commission on Accreditation of Rehabilitation
Facilities (CARF)

Ohio Valley Goodwill Industries is a 501(c) 3 tax exempt organization

The on-going generosity of citizens in the Greater Cincinnati community
has helped the organization to maintain its environmental commitment
to re-use, re-new and recycle.

2022 Annual Report written by Sharon Hannon, Marketing Director
Artistic Concept and Design: Wilz Design, Inc.