



2014 Annual Report

Ohio Valley Goodwill Industries



we put people to work!



**Serving men and women
with disabilities and
our nation's veterans
for nearly 100 years.**

WELCOME

Welcome to this year's 2014 Annual Report for Ohio Valley Goodwill Industries. In our continuing effort to be wise environmental stewards, we present this new condensed version of our annual report. We hope that you enjoy this document and please refer to our website at: www.cincinnatiatgoodwill.org for updated information, news, and event coverage.

We are proud of the successes that our staff and program participants have made over the past year and the recognition that they have received. Ohio Valley Goodwill also thanks the community for their support and dedication to our mission to put people to work! We look forward to your continued involvement with Ohio Valley Goodwill.

SERVICE OFFERINGS DURING 2013

Ohio Homeless Veterans Reintegration Program (HVRP).....	306
Northern Kentucky Homeless Veterans Reintegration Program (HVRP).....	213
HUD Housing	205
Supportive Services for Veteran Families	240
Dormitory.....	62
HAMCO (Hamilton County Block Grant Program)	131
Placement Assistance Center	384
THLP (Transitional Housing Leasing Pool)	13
Work Adjustment Services	717
Placement Services – Woodlawn.....	261
Sheltered Employment.....	326
Job Coaching – Woodlawn	425
Skills Training (Office Procedures & Computer Technology, Food Services, Janitorial Training).....	278
Work Evaluation – Woodlawn	168
Temporary Employment Services	21
Center for Advocacy, Recreation & Education (CARE).....	99
Youth Services	44
Total Services	3,893
Total Placed Into Competitive Employment	947
Total Individuals Served	3,173

(Please note that some clients received more than one service)

MISSION STATEMENT

The mission of Ohio Valley Goodwill Industries is to provide vocational rehabilitation services to persons of working age who are physically, mentally, psychologically or socially disabled and vocationally limited for the purpose of maximizing their vocational independence.

13,088,542

ECONOMIC NUMBERS

Total Wages Paid by Goodwill	\$20,498,416
Total Wages Earned by Placed Clients	\$16,258,748
Total Taxes Paid by Employees, Goodwill and Outside Employees	\$10,850,714
Other Expenses (Goodwill Only)	\$16,112,498
Governmental Assistance Saved	\$8,936,340
Economic Impact (Total of above figures)	\$72,656,716
Total Rehabilitation Service Fees	\$13,088,542
Ratio of Community Impact/Service Fees	\$5.55: \$1.00

1,907,801

INDIVIDUAL NUMBERS

Clients	3,173
Employees	1,961
Donors.....	658,220
Store Customers	1,307,169
Volunteers	137
Businesses Involved With Goodwill	141
Total Individuals and Businesses affected by Goodwill	1,907,801

744

EMPLOYEE NUMBERS

Avg. Number of Employees / Day	744
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43,001,075

RECYCLING NUMBERS

Textiles.....	11,672,484
Hard Goods.....	30,878,881
Cardboard	63,600
Steel	356,870
Office Paper	29,240
Total Product Recycled.....	43,001,075



Board of Directors

Charles C. Wright
Wright Brothers, Inc.
Chairman

Jim Armour
Vice Chairman

Dennis J. Barron
Frost Brown Todd, LLC
Secretary

Tim Mooney
Treasurer

JoAn Armour

Kendra Bach
Wells Fargo Bank, N.A.

Sue Bureson
Service Guild President

Al Cambridge

Paul C. Davis

Linda Eslick

Janet Fette
Tape Products Company

Jane Kreps

Jonathan D. McCann, CFA
Johnson Investment Counsel, Inc.

Joy Packer

William M. Stewart

Joe Walter
Forcht National Bank

Art Wulfbeck
The Kroger Company

Members

Richard Davis
US Bancorp

Arthur Ehrnschwender

John Magyar

Executive Staff

Joseph S. Byrum
President and Chief Executive Officer

Jo Ann Decker
Vice President, Rehabilitation Services

Gail Hana
Vice President, Contributed Goods

Doug Ostholthoff
Vice President, Administrative Services

Michael Flannery
Public Information Officer

Keith Koerner
Director, Facilities and Security

George Palmer
Director, Public Relations and Marketing

2013 FINANCIAL STATISTICS

Funds Were Received From

Store Sales & Salvage	\$23,241,875
Industrial Contracts	3,878,968
Rehabilitation Services / Grants	13,088,542
Contributions & United Way	391,662
Other Revenue	735,909
Total Funds Received	\$41,336,956

Funds Were Used For

Salaries, Wages, Employees Benefits & Payroll Taxes	\$24,946,542
Operating Expenses	11,373,237
Debt Repayment	- 0 -
Capital Expenditures	865,534
Increase in General Fund	4,151,643
Total Funds Used	\$41,336,956

Financial Condition

Cash & Investments	\$32,254,718
Accounts Receivable	2,696,508
Inventory	4,063,038
Prepaid Expenses	177,273
Land, Building & Equipment (Net)	20,172,783
Total Assets	\$59,364,320

Liabilities & Net Worth

Accounts Payable	\$1,008,085
Accrued Expenses & Taxes	1,022,729
Deferred Revenue	293,841
Notes Payable	13,090,000
Other Liabilities	663,552
Total Liabilities	\$16,078,207
Net Worth	\$43,286,113
Total Liabilities & Net Worth	\$59,364,320

% of Programmatic Expense / Revenue Ratios

	Amount	Percent of Revenues
Program Expenses	\$33,243,807	80.4%
Management & General Expenses	2,884,538	6.9%
Fundraising Expenses	231,739	.6%
Totals	\$36,320,084	87.9%



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Ohio Valley Goodwill Industries
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www.cincinnati-goodwill.org



www.facebook.com/cincigoodwill



www.pinterest.com/cincigoodwill



www.linkedin.com/company/ohio-valley-goodwill-industries



[www.youtube.com.CinciGoodwill](http://www.youtube.com/CinciGoodwill)

Awards 2014

- Community Ambassadors Resource Alliance (CARA), Champion Award - Sharon Hannon, Marketing Specialist
- Pillar Award for Community Service from Smart Business for "Non Profit Board Executive of the Year" to Dennis Barron, Ohio Valley Goodwill Board of Directors
- Bronze Level Achievement Award to Ohio Valley Goodwill from Ability One™ Quality Work Environment Initiative
- "Best in Cincinnati" CityBeat Magazine – Best Vintage Clothing Thrift Store
- Butler County Board of Developmental Disabilities Community Recognition Award to Aimee Rittner, Assistant Director, Community Based Services and Michael Johnson, Community Services Manager
- "Clean Kitchen Award" from Hamilton County Public Health Department for Ohio Valley Goodwill's Food Services program

Awards 2013

- SWORA (Southwestern Ohio Rehabilitation Association) "Rehabilitation Manager of the Year" to Aimee Rittner, Assistant Director, Community Based Services
- "Best in Cincinnati" CityBeat Magazine – Best Vintage Clothing Thrift Store
- "Clean Kitchen Award" from Hamilton County Public Health Department for Ohio Valley Goodwill's Food Services program
- "Business Partner of the Year" Award – presented to Ohio Valley Goodwill Industries – from Clermont County Board of Developmental Disabilities

Professional Affiliations:

National Rehabilitation Association
Ohio Provider Resource Association
Ohio Rehabilitation Association
Southwest Ohio Rehabilitation Association
Ohio Association of Goodwill Industries
Ability One™
ACCSES
Society for Human Resources Management
Cincinnati USA Regional Chamber
Woodlawn Chamber of Commerce

An Equal Opportunity Employer and Services Provider

A United Way Agency

Accredited by: The Commission on Accreditation of Rehabilitation Facilities (CARF)

Ohio Valley Goodwill Industries is a 501(c) 3 tax exempt organization

The on-going generosity of citizens in the Greater Cincinnati community has helped the organization to maintain its environmental commitment to re-use, re-new and recycle.

2014 Annual Report written by George Palmer, Director of Public Relations and Marketing
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